

DIGIWORLD CORPORATION

THE SOCIALIST REPUBLIC OF VIETNAM  
Independence - Freedom - Happiness

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No: 03/07-2018/BĐH/DGW

HCMC, July 19<sup>th</sup>, 2018

Regarding: Result Explanation for  
the Separate Financial Statements  
Quarter II 2018

**To:**

- **The State Securities Commission**
- **Ho Chi Minh Stock Exchange**

According to our Business Performance Quarter II/2018 of the Separate financial statements dated July 19<sup>th</sup>, 2018, the Company would like to clarify the changes as below:

Indicators	Quarter II/ 2018 (VND)	Quarter II/2017 (VND)	Up/Down (%)
Net revenue	1,359,864,657,341	791,014,115,831	71.9%
Profit after tax	23,418,024,886	20,992,463,769	11.6%

Reasons:

- Preliminary 2Q18 results reported VND 1,360bn in revenue (+72% YoY) thanks to 345% YoY growth in Mobile phones and 52% growth in Office Equipment.
- 1H18 revenue of Mobile phone business reached nearly VND 1,200bn, equivalent to almost 100% 2018 plan.
- Profit after tax grew in accordance with revenue though in lower extent as the Company continued to invest and expand consumer goods distribution network. Particularly, selling expenses and G&A expenses increased by 22% and 90% respectively year on year.
- Preliminary profit after tax reached approximately VND 24bn (+12% YoY and +21% QoQ). Therefore, 1H18 profit is estimated to reach VND 42bn, equivalent to 42% 2018 plan, while 1H17 profit reached VND 29bn, only equivalent to 37% total profit of 2017.

Sincerely.

DIGIWORLD CORPORATION

General Director



Đoàn Hong Viet