

**HONG HA FOOD DEVELOPMENT  
INVESTMENT JSC**

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No: 07/2024/CV-GTCL/HSL

*Re: Explanations for the differences of the Profit  
after corporate income tax on the financial  
statements of the fourth quarter of 2024  
compared to the same period in 2023*

**THE SOCIALIST REPUBLIC OF VIETNAM  
Independence – Freedom - Happiness**

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Hanoi, day 24 month 01 year 2025

**To:**

- THE STATE SECURITIES COMMISSION
- VIETNAM STOCK EXCHANGE
- HANOI STOCK EXCHANGE

1. Company's name: **Hong Ha Food Development Investment Joint Stock Company**
2. Stock symbol: **HSL**
3. Address of head office: Floor 17, Building D, Government Office – La Thanh Hotel, 226 Van Phuc, Lieu Giai Ward, Ba Dinh District, Hanoi City
4. Telephone: 02462.962.699
5. Explanations:

Explanations for the differences of the Profit after corporate income tax on the financial statements of the fourth quarter of 2024 compared to the same period in 2023:

Criteria	Quarter IV/2024 (VND)	Quarter IV/2023 (VND)	Differences (+/- VND)	% of differences
<b>A. Separate Financial Statements</b>				
Profit after corporate income tax	2.281.399.104	7.618.713.164	(5.337.314.060)	-70,1%
<b>B. Consolidated Financial Statements</b>				
Profit after corporate income tax	958.853.623	5.622.529.418	(4.663.675.795)	-82,9%

**Main reasons:**

In 2024, Company had an orientation to gradually transition to an investment holding company, whereby the Company's core production and business activities have been assigned to subsidiaries to organize and implement in different segments. Therefore, revenue and profit on the Company's separate financial statements decreased compared to 2023.

Agricultural processing and production activities (the Company's main revenue generating activities) were also affected greatly in 2024 because the Company's animal feed factories and customer partners tend to use imported corn kernels, instead of domestic corn kernels, leading to difficulties in sales and a sharp decrease in profit margins.

From the beginning of 2025, the domestic agricultural market has shown signs of stability again, along with the Company's development of other business lines, which will be a favorable premise for the Company's stable growth and positive results in the near future.

Hong Ha Food Development Investment Joint Stock Company would like to explain the differences in Profit after tax on the Financial Statement of the Fourth Quarter of 2024 compared to the same period in 2023 as above to the State Securities Commission and the Ho Chi Minh City Stock Exchange.

With best regards!

**To:**

- As of above;
- Saved.

