

No: 65 /CSĐP - KTTV

January 17, 2025

Regarding the explanation of the separate income statement for Quarter 04 - 2024

To:

- Ho Chi Minh Stock Exchange.

**Separate Income Statement
(Quarter 04 - 2024)**

No.	Items	Code	Note	Quarter IV/2023	Quarter IV/2024	Increase (+)/ Decrease (-)	%
1	Revenue from sales of goods and provision of serv	2	VI.25	287,286,335,557	282,302,442,501	(4,983,893,056)	98.27
2	Revenue deductions	10		-	-	-	
3	Net revenue from sales of goods and provision of	11		287,286,335,557	282,302,442,501	(4,983,893,056)	98.27
4	Cost of goods sold	20	VI.27	207,974,263,402	189,446,463,383	(18,527,800,019)	91.09
5	Gross profit (20 = 10 - 11)	21		79,312,072,155	92,855,979,118	13,543,906,963	117.08
6	Financial income	22	VI.26	19,439,753,526	34,954,268,978	15,514,515,452	179.81
7	Financial expenses	23	VI.28	3,351,537,194	2,218,925,049	(1,132,612,145)	66.21
8	<i>In which: Loan interest expenses</i>	25		-	-	-	
9	Selling expenses	26		2,649,286,463	2,494,047,647	(155,238,816)	94.14
10	General administration expenses	30		15,374,830,214	27,304,613,254	11,929,783,040	177.59
11	Net operating profit {30 = 20 + (21 - 22) - (24 + 25) }	31		77,376,171,810	95,792,662,146	18,416,490,336	123.80
12	Other income	32		13,563,042,324	8,618,303,252	(4,944,739,072)	63.54
13	Other expenses	40		3,102,925,601	4,676,092,152	1,573,166,551	150.70
14	Other profit/(loss) (40 = 31 - 32)	50		10,460,116,723	3,942,211,100	(6,517,905,623)	37.69
15	Total accounting profit before tax (=30+40)	51		87,836,288,533	99,734,873,246	11,898,584,713	113.55
16	Current income tax	52	VI.30	9,306,615,597	11,037,028,946	1,730,413,349	118.59
17	Deferred income tax	60	VI.30	-	-	-	
18	Profit after tax (=50-51-52)	70		78,529,672,936	88,697,844,300	10,168,171,364	112.95
19	Basic earnings per share (*)	71					
20	Diluted earnings per share (*)						

Explanation:

In Quarter 04/2023, the sales volume was 5,941.57 tons, with an average selling price of 36,187,387 VND/ton

In Quarter 04/2024, the sales volume was 4,583.52 tons, with an average selling price of 53,455,129 VND/ton.

Due to:

- + The sales volume in Quarter 04/2024 was lower than in Quarter 04/2023. However, the average selling price was higher in Quarter 04/2024 (the average selling price in Quarter 04/2024 increased by 17,267,742 VND/ton, or a 4.77% increase compared to Quarter 04/2023).
- + Profit from business operations in Quarter 04/2024 increased by 17,416,490,336 VND, or a 22.51% increase compared to Quarter 04/2023 (due to higher dividends received during the period compared to the same period last year and the increase in the price of rubber latex).
- + Other profits in Quarter 04/2024 decreased by 6,517,905,620 VND, or a 62.31% decrease compared to Quarter 04/2023.

Due to the after-tax profit in Quarter 04/2024 increasing by 10,168,364 VND, a 12.95% increase compared to Quarter 04/2023.

Recipients:

- As above;
- Save: Admin, Finance and Accounting Department

General Director



Hô Cường