

No: 58/2024/DGW-ĐT

HCMC, August 28th, 2024

Regarding: Result Explanation for
Audited Interim Consolidated
Financial Statements 2024



To:

- **The State Securities Commission**
- **Ho Chi Minh Stock Exchange**

According to our Business Performance in the first 6 months of 2024 of the Consolidated financial statements dated August 26th, 2024, the Company would like to clarify the changes as below:

Indicators	6m2024 (VND)	6m2023 (VND)	Up/Down (%)
Net revenue	9,993,004,923,471	8,555,733,801,050	+17%
Profit after tax	181,530,572,828	162,405,491,186	+12%

Reasons:

In the first half of 2024, total revenue reached VND 9,993 billion, up 17%, and net profit was VND 182 billion, up 12% compared to the same period last year. This growth is entirely attributed to the core business:

- **Laptops and tablets:** Revenue reached VND 2,707 billion, marking an 11% growth year on year. With the launch of a series of AI laptops in Q2, this category has gained new growth momentum after a period of saturation following the peak in 2021 due to the COVID-19 pandemic. After 6 months, this segment has achieved 41% of the annual target.
- **Mobile phones:** Revenue reached VND 4,663 billion, reflecting a 14% growth year on year. This growth is driven by the revenue contributions from the new iPhone 15 models and newly launched Xiaomi phones in Q1. After 6 months, this segment has achieved 54% of the annual target.
- **Office equipment:** revenue grew significantly by 32%, reaching VND 1,868 billion. This growth is attributed to products such as smartwatches, printers, servers, storage devices, and computer components, along with the consolidation of revenue from personal protective equipment provided by Achison. After 6 months of 2024, this segment has achieved 34% of the annual target.
- **Home appliances:** Revenue reached VND 409 billion, growing by 24% compared to the same period last year, driven by strong sales of air purifiers and vacuum robots from Xiaomi. However, overall, the weakening macroeconomy and reduced demand for non-

essential products like home appliances, combined with a freeze on real estate projects (a key customer channel), have resulted in this segment not meeting expectations. After 6 months, this segment has achieved 39% of the annual target.

- **Consumer goods:** Revenue reached VND 346 billion, reflecting a 19% growth compared to the same period last year, thanks to revenue contributions from beer products by ABInBev and fruit juices from Lotte Chilsung. After 6 months, this segment has achieved 29% of the annual target.

Thus, after the first half of the year, the company has achieved 43% of the annual revenue target and 37% of the annual net profit target.

Sincerely,

DIGIWORLD CORPORATION

Chairman



DOAN HONG VIET