

No: 04/HĐQT-DMC

Cao Lanh City, 19th January 2024

To: STATE OF SECURITIES COMMISSION OF VIETNAM (SSC)
HO CHI MINH STOCK EXCHANGE (HOSE)
SHAREHOLDERS

“Regarding the fluctuation of profit after tax in Q4/2023, decrease by 18,52% compared to Q4/2022”

Based on Circular No.96/2020/TT-BTC dated 16/11/2020 of the Ministry of Finance, which regulates the information disclosure on the stock market.

Domesco Medical Import-Export JSC (Stock code: DMC) would like to clarify the fluctuation of profit after tax in Q4/2023, which decreased by 18,52% compared to Q4/2022:

1. Business performance of Q4/2023 compared to Q4/2022

Unit: Billion Dong

Items	Q4-2023	Q4-2022	Variance	%
Net revenue	468,91	435,07	33,85	7,78%
Profit after tax	57,83	70,98	(13,14)	(18,52%)

2. Reasons:

Profit after tax decreased by 18,52% in Q4/2023 compared to the same period of previous year by the following reasons:

- + Due to the COVID-19 pandemic leading to supply chain interruptions, the prices of raw material dramatically increased.
- + Increasing prices for gasoline, other utilities, and foreign exchange result in higher cost of goods sold.
- + Domesco has been fulfilling its contractual obligations to supply pharmaceuticals to treatment centers leading to an adequate supply to treat patients, even in the face of declining profit.
- + In response to downward pressure on prices resulting from rising competition in non-hospital channels, the company boosted the adoption of sales strategies to maintain market share and drive sales.



The above are the main reasons for the growth in profit after tax of Q4/2023 compared to Q4/2022.

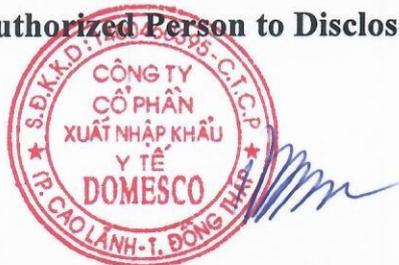
Domesco Medical Import-Export JSC kindly reports to SSC, HOSE, and Shareholders to notify.

Best regards,

*** To:**

- As above;
- Saved.

DOMESCO MEDICAL IMPORT-EXPORT JSC
Authorized Person to Disclose Information



Nguyen Duy Tung

