

DOMESCO
MEDICAL IMPORT - EXPORT JSC

SOCIALIST REPUBLIC OF VIETNAM
Independence – Freedom – Happiness

No: 04/HĐQT-DMC

Cao Lanh City, 19th January 2024

To: STATE OF SECURITIES COMMISSION OF VIETNAM (SSC)
HO CHI MINH STOCK EXCHANGE (HOSE)
SHAREHOLDERS

“Regarding the fluctuation of profit after tax in Q4/2023, decrease by 18,52% compared to Q4/2022”

Based on Circular No.96/2020/TT-BTC dated 16/11/2020 of the Ministry of Finance, which regulates the information disclosure on the stock market.

Domesco Medical Import-Export JSC (Stock code: DMC) would like to clarify the fluctuation of profit after tax in Q4/2023, which decreased by 18,52% compared to Q4/2022:

1. Business performance of Q4/2023 compared to Q4/2022

Unit: Billion Dong

Items	Q4-2023	Q4-2022	Variance	%
Net revenue	468,91	435,07	33,85	7,78%
Profit after tax	57,83	70,98	(13,14)	(18,52%)

2. Reasons:

Profit after tax decreased by 18,52% in Q4/2023 compared to the same period of previous year by the following reasons:

- + Due to the COVID-19 pandemic leading to supply chain interruptions, the prices of raw material dramatically increased.
- + Increasing prices for gasoline, other utilities, and foreign exchange result in higher cost of goods sold.
- + Domesco has been fulfilling its contractual obligations to supply pharmaceuticals to treatment centers leading to an adequate supply to treat patients, even in the face of declining profit.
- + In response to downward pressure on prices resulting from rising competition in non-hospital channels, the company boosted the adoption of sales strategies to maintain market share and drive sales.

