

No: 37/2021/DGW-TGD

HCMC, October 28th, 2021Regarding: Result Explanation for
the Separate Financial Statements
Quarter III 2021

To:

- **The State Securities Commission**
- **Ho Chi Minh Stock Exchange**

According to our Business Performance Quarter III/2021 of the Separate financial statements dated October 28th, 2021, the Company would like to clarify the changes as below:

Indicators	Quarter III/ 2021 (VND)	Quarter III/2020 (VND)	Up/Down (%)
Net revenue	3,821,100,171,070	3,614,726,791,925	+6%
Profit after tax	107,070,782,751	72,109,633,604	+48%

Reasons:

In 3Q21, DGW recorded total net revenue of VND 3,821 bn, soaring 6% year on year and profit after tax reached VND 107 bn, advancing 48% year on year. This growth came entirely from core businesses:

- **Laptops & tablets:** In 3Q21, the outbreak of Covid-19 epidemic led to the longest period of "studying and working from home", and Q3 was also the back-to-school season. This segment revenue still recorded a growth of 46% YoY.
- **Mobile phones:** Although down 26% YoY due to the impressive growth of this segment in Q3/2020, creating a high comparative base. This segment revenue still reached a positive sign thanks to the continuous increase in market share of Xiaomi and Apple.
- **Office equipment:** revenue recorded a growth of 13% YoY thanks to the diversification of IoT products from Xiaomi, Huawei and Apple to accommodate many customer segments. Revenue from these products is increasing and becoming the main growth driver of Office Equipment in the future.
- **Consumer goods:** Thanks to the fast-moving consumer goods for daily life that still recorded positive signs and the revenue contribution from Covid-19 anti-epidemic products, this segment revenue up 98% YoY.

Thus, net revenue in 9M21 reached VND 13,339bn (+56% YoY) and profit after tax reached VND 339bn (+201% YoY),

Sincerely.

DIGIWORLD CORPORATION
General Director



Doan Hong Viet